

Market Report August 2024











CONTENT

- 1. EXTERNA MARKETS
- 2. <u>VEGETABLE OILS</u>
- 3. PALM OIL MARKET
- 4. <u>SOYBEAN OIL MARKET</u>
- 5. <u>SUNFLOWER OIL MARKET</u>
- 6. <u>RAPESEED OIL MARKET</u>
- 7. LAURICS OIL MARKET
- 8. <u>CONCLUSIONS</u>



External Markets





1. External Markets:

Global market selloff impacts agricultural futures

External Markets (12 June-06 Aug)



The **massive liquidation of global risk** has driven almost **all markets downward in recent days**. The largest movements have been observed in stocks, bonds, and currencies. This movement began on Friday after the U.S. jobs report and worsened thereafter, led by Japanese stocks whose index suffered a daily drop of 12.4% on Monday, the worst since Black Monday in 1987 and the second worst in its history.

Agricultural futures have been similarly affected,

with today's focus shifting more towards financial concerns rather than fundamental supply and demand factors. Also, the **weakness of energy prices** contributed to the recent bearish trend in vegetable oil prices.



Vegetable Oils

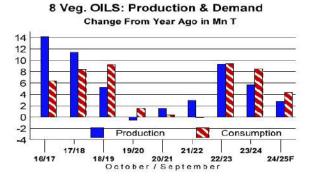




2. Vegtable Oils:

Current vegetable oils are undervalued?

8 VEGETABL	E OILS:	World E	Balance (Mn T)				
October / September								
	24/25F	23/24	22/23	21/22	20/21			
Op'g stocks	31.86*	32.49	29.79	27.50	27.60			
Production	222.30*	219.54*	213.81	204.51	201.60			
Change	+1.3%	+2.7%	+4.5%	+1.4%	+0.8%			
Imports	91.35*	90.39*	92.55	82.96	88.58			
Exports	91.08*	91.05*	92.62	83.54	88.53			
Consumption	223.82*	219.50*	211.05*	201.63	201.74			
Change	+2.0%	+4.0%	+4.7%	-0.1%	+0.2%			
End'g stocks	30.61*	31.86*	32.49	29.79	27.50			
Stocks/use ratio	13.7%	14.5%	15.4%	14.8%	13.6%			



Opening stocks	Forecast 24/25F 123.1*	Change to 23/24 +4.3	<u>23/24</u> 118.8	<u>22/23</u> 110.8	<u>21/22</u> 115.2	<u>20/21</u> 114.7
Production	652.3*	+24.8	627.5	607.2	583.5	580.7
thereof: Soybeans	416.5*	+25.4	391.1	372.5	357.7	366.3
Sunseed	58.0*	-0.5	58.5	55.9	58.3	50.8
Rapeseed	76.2*	-2.3	78.5	80.0	67.5	67.1
Total supplies	775.4 *	+29.1	746.3	718.0	698.7	695.4
thereof: Soybeans	518.6*	+34.1	484.5	460.8	457.2	463.5
Consumption thereof: Soybeans	637.5* 399.5*	+14.2 +17.2	623.3* 382.3* 123.1*	599.2 367.5 118. 8	587.8 368.9 110.8	580.1 363.9 115.2
Ending stocks thereof: Soybeans	137.9 * 119.1*	+14.8 +17.0	123.1*	93.3	88.3	99.6
Stocks/usage	21.6%		1 9.7%	19.8%	18.9%	19.9%
thereof: Soybeans	29.8%		26.7%	25.4%	23.9%	27.4%

7 OILSEEDS: World Supply and Demand (Mn T)

According to **Oil World**, **there is a mismatch between current prices** (for nearby and deferred positions) **and** the global supply and demand **fundamentals** for **2024/25**.

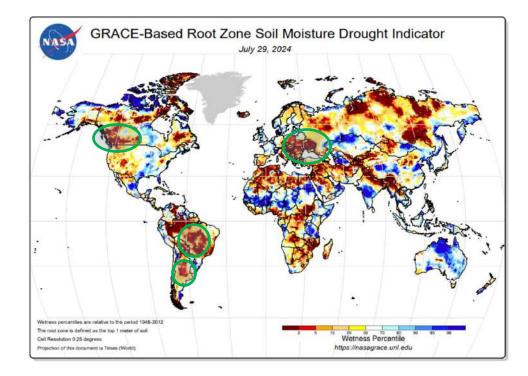
Harvest pressure and the expectation of ample US and world soybean supplies are temporarily offsetting the prospects of tighter supplies in the second half of the season. The increase in SBO production can only partly compensate for the insufficient supplies of SFO, RSO, and CPO.

Therefore, assuming the expected reduction in stocks materializes, the agency considers that **current vegetable oil prices are undervalued.**



2. Vegtable Oils:

Dry conditions intensified in Western Canada, the Black Sea, and South America





Palm Oil Market



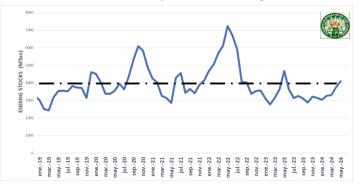


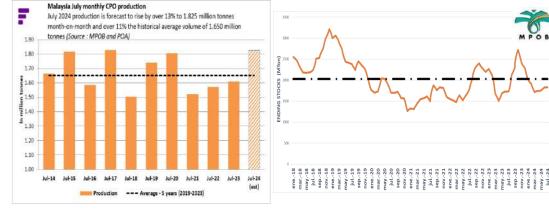


3. Palm Oil Market



Indonesian: Monthly Palm Oil Ending Stocks





GAPKI estimated Indonesian CPO+CPKO production at 4.25 MnT during May 2024, down -5.6% vs. previous month and -14% vs previous year. Due to a decrease in exports by 9.6% to the lowest level in 2 years, ending stocks have increased by 9.4% and surpassed 4 MnT.

For July, POA expects a marginal change of -1%/+1% in Malaysian palm oil ending stocks, thanks to favorable weather and despite exports expected to be the highest this year. MPOB will publish the report next week.

Malaysian: Monthly Palm Oil Ending Stocks

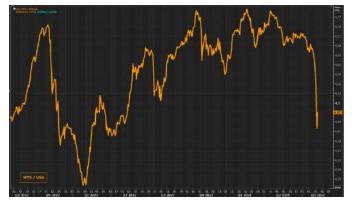




3. Palm Oil Market

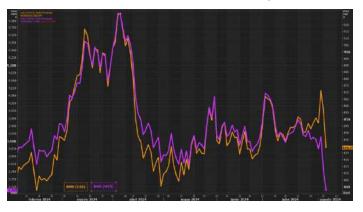
MYR appreciation pressures CPO futures

MYR/US\$



The **Malaysian ringgit** (MYR) has **appreciated strongly** against the USD, and even against other Asian currencies, due to various factors such as growth economic prospects and confidence in the Malaysian Government and Central Bank, as well as the expectation of an interest rate cut in the US.

Benchmark CPO Futures active dialy close



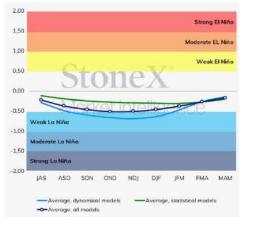
This could reduce Malaysia's competitiveness in its exports. The change in the **ringgit's path** and the **peak production cycle depress CPO futures to a 6month low**. However, the CPO futures nominated in USD have been firmer due to the MYR appreciation.





3. Palm Oil Market

A tight supply is expected in 2024/25



La Niña conditions continue a

weakening pattern. Intensity

almost neutral

charts show

conditions.

Daily Prices of Arg. SBO & Mal Palm Oil (US-\$T)



Palm Oil: World Supply & Demand (Mn T) IL WORL Oct/Sept 24/25 Oct/Sept Oct/Sept 22/23 Oct/Sept 21/22 23/24 Op'g stocks 13.8 14.9 14.7 12.5 83.4 81.8 81.7 77.5 Production Indonesia 49.0 48.3 48.6 45.6 19.1 18.4 Malaysia 19.4 18.2 50.9 50.3 53.5 47.8 Trade Consumption 83.9 82.5 81.1 74.9 End'q stocks 13.6 13.8 14.9 14.7 Stocks/usage 16.2% 16.7% 18.4% 19.6%

The expected seasonal increase in production as well as concerns about the world economy can keep prices under pressure in the short term. However, the world production of palm oil cannot be increased sufficiently in the near to medium term to prevent a decline in global exports of edible oils, which would support prices.



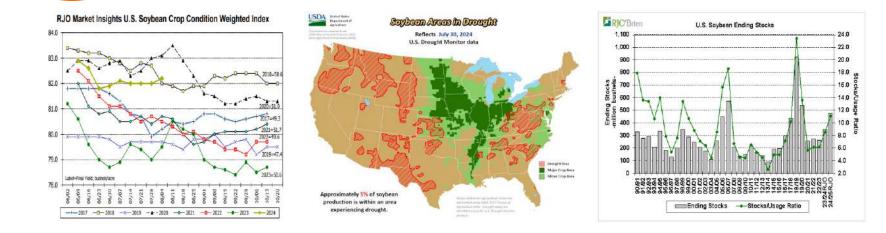
Soybean Oil Market







Ample supply of soybeans expected in the US



US soybean crops are growing under generally good conditions. Weather conditions in producing regions were ideal in July. The USDA reported 68% of soybean crops rated "good/excellent" vs. 54% last year.

The market expects an ample supply in the US and worldwide.

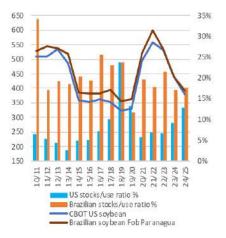


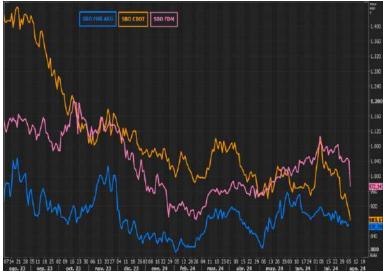


4. Soybean Oil Market

Prices of SBO under significant pressure

3.2. STOCKS-TO-USE RATIO OF SOYBEANS AND PRICES IN USA AND BRAZIL (\$/T)





Favorable weather conditions, as well as the **massive liquidation of global risk**, have been putting soybean and SBO **prices under pressure**. In CBOT, SBO prices traded at their lowest levels since December 2020.

The weather during August will be critical for US production. It is also time to start following the weather in Brazil. If South American soybean prospects remain favorable, the supply of soybeans and soybean meal will be ample. However, the increase in SBO production will not be able to compensate for the decrease in SFO, RSO, and CPO production, giving support to SBO prices relative to soybeans and meal.

We can expect prices to remain under pressure in the short term. Weather in the US and South America, as well as farmer selling, are factors to watch in the coming weeks.



Sunflower Oil Market

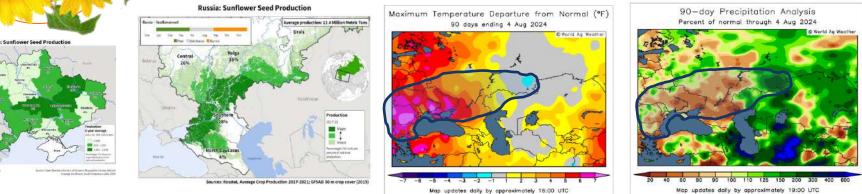






5. Sunflower Oil Market

Black Sea crops are suffering



Slightly better weather in some parts of Russia, mainly in the Siberia and Ural regions, brings some relief to sunflower crops. However, soil moisture is still unusually dry in many parts of the South. There is still considerable uncertainty about the sunflower crop in Russia. The market is expecting 16.0-17.5 MnT.

In **Ukraine**, the combination of high air and soil temperatures, drought, and dry winds **negatively affected the growth and development of crops**. The soil moisture has decreased to an unsatisfactory level in most areas. Production is estimated in the range of **12.0-13.5 MnT**. Some initial harvesting is taking place in the Kherson, Mykolaiv, and Odessa regions.





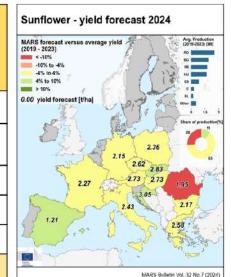
5. Sunflower Oil Market

Eastern European production at risk

SUNS	EED: Proc	Concession of the local division of the loca	other Designation of the Owner water of the	ountries	<u>(Mn T)</u>	BULLE YIELD ha)
		Jly18 24/25F	Jun21 24/25F	23/24	22/23	Demo
Russia	ı (a)	17.30*	17.50*	18.40*	17.10*	Roma
	e	13.60*	14.20*	14.70*	12.60*	
Kazaki	nstan	1.42*	1.36*	1.24	1.30	Bulga
Roman	nia	2.35*	2.90*	2.22*	2.31*	7 11 - 1 365 (2016) 1975
Bulgar	ia	1.95*	2.20*	1.67*	2.14	Franc
France		2.07*	2.07*	2.15	1.80	Luna
Hunga	ry	1.88*	1.86*	1.96	1.29	Hung
		.88*	.86*	.79*	.79	Spain
Total .		41.45*	42.95*	43.12	39.33	spain
	uding ourse	nthe opposit	mind roo	ione of I	kraine	E11

(a)Including currently occupied regions of Ukraine.





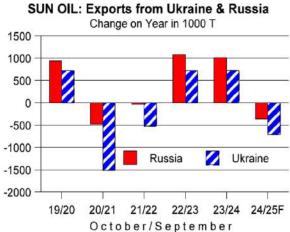
The **final production** of the **EU** will **depend** on what happens with the **weather** in the **East** over the next 2 weeks. **Spain** is finishing a very good harvest. **France** is not doing as well as last year but is in line with historical averages. The situation in **Romania** and **Bulgaria** is **concerning**.

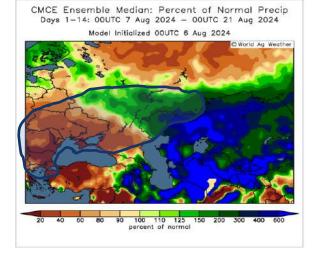




Sunflower Oil Market

Exports from Russia and Ukraine will decrease





Sunflower seed crushing from the two main producers **will decrease** between **2.5 - 3.5 MnT**, depending on the weather in the coming weeks, which will determine the final sunflower seed production.

The **forecasts are not favorable**: although temperatures above normal are not expected, the absence of rains would intensify the lack of moisture for the crops.



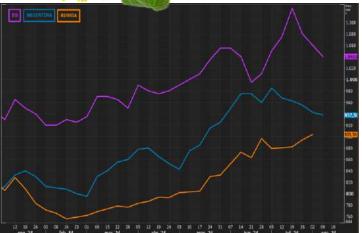


5. Sunflower Oil Market

WORLD PRICE (\$/T)

Prices pressured by external markets

2.2. STOCKS-TO-USES RATIO FOR SUNSEED AND





Ukrainian sunseed Fob Black Sea
EU sunseed caf Amsterdam

Sunseed (Mt) August - July	2021/22	2022/23	2023/24	2024/25
Carry-in	2.9	7.9	6.4	3.8
Production	58.3	55.9	58.5	58.0
RUSSIC (moded non-pant regions in the (litrone)	15.7	17,1	18.4	17,3
Ukraine	16.9	12.6	14.7	13.6
EU+27	10.4	9.5	9.9	10.3
Argentina	3.4	4.1	3.6	4.1
Total Supplies	61.2	63.9	64.8	61.9
Crush	47.8	52.0	55.4	53.5
Other cons.	5.4	5.5	5.6	5.6
Carry-out	7.9	6.4	3.8	2.7
Stock/use ratio	14.9%	11.1%	6.3%	4.7%

SFO prices have dropped after a rapid rally during the first three weeks of July and pressured by external markets, despite limited availability of old crop stocks and concerns about the new crop. We think that world production could be even below 57 MnT due to additional losses in Russia, Ukraine, and the EU. The global S&D of sunflower (and SFO) will be the tightest in several seasons.



Rapeseed Oil Market

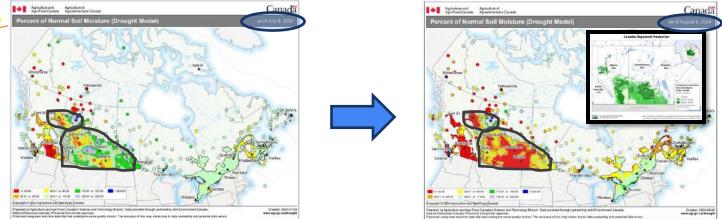






6. Rapeseed Oil Market

Unfavorable weather in Canada in recent weeks



Soil moisture conditions continue to worsen in both Saskatchewan and Alberta due to high temperatures and lack of rain. Canola is highly sensitive to heat. In Alberta, canola crops rated as "Good/Excellent" dropped from 72% to 43% during July.

Private analysts are beginning to consider that Canadian production could fall below 20 MnT.

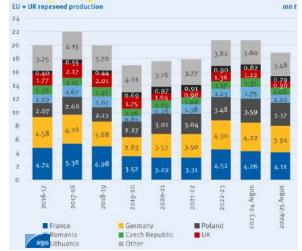


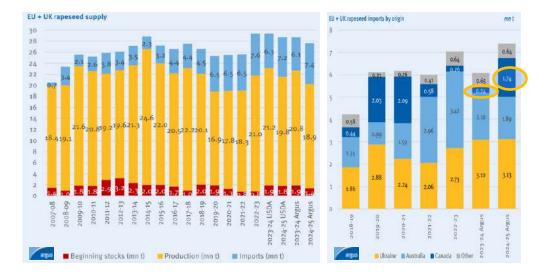


the UK.

6. Rapeseed Oil Market

Europe will be more dependent on imports





EU-27 + UK rapeseed production will fall by 1.9European importMnT, according to Argus. Other analysts are even
more pessimistic. With overall decreases, the
biggest reductions are in Romania, Germany, andEuropean import
flows from Canad
looks inevitable.

European imports are expected **to exceed 7 MnT**, largely by ramping up flows from Canada. Even assuming higher imports, **demand rationing looks inevitable.** The **European balance** for **2024/25** appears **fragile.**



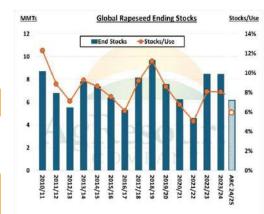


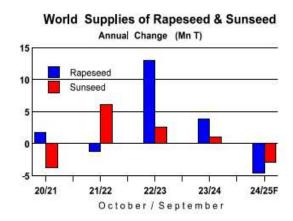
6. Rapeseed Oil Market

RSO prices have upside potential

	Mill	ion HA, M	MT	
			USDA	ARC
	22/23	23/24	24/25	24/25
Harvested	41.9	43.0	42.2	42.2
Yield	2.12	2.06	2.08	2.01
Production	88.8	88.8	87.9	84.9
Carryin	4.6	8.5	8.5	8.5
Imports	20.0	16.5	16.9	16.5
T Supply	113.4	113.8	113.2	109.8
Crush	81.1	84.0	83.6	83.0
Food/Feed	4.3	4.2	4.6	4.2
Exports	19.6	17.1	17.3	16.5
Total Use	104.9	105.3	105.5	103.7
End Stocks	8.5	8.5	7.8	6.1
Stocks/Use	8.1%	8.0%	7.4%	5.9%

** Global Rapeseed Supply & Demand:





World rapeseed S&D is tightening quickly. The weather in Canada was unfavorable in July due to heat and dry conditions. According to AgResources, Oil World, and others, the supply in 2024/25 will be limited and the tightest since 2021/22. Deteriorating crop prospects in key producing countries will make demand rationing inevitable in the coming months, increasing the dependence on soybean oil.



Laurics Oils Market







7. Laurics oils Market

Prices evolution



Increasing import demand particularly from Europe and China and dwindling stocks in producing countries have led to a significant appreciation of PKO prices, surpassing \$1,400 per metric ton in Rotterdam, reaching a two-year high.

The price **premium** of **PKO over CPO** is now more than **\$400** per metric ton, whereas at the beginning of this year, prices were quoted at even.

Additionally, **CNO prices have risen** due to heightened global **import demand** and concerns about a **slowdown** in **production** and **export supply**.



Conclusions





8. Conclusions



- Vegetable oil prices have faced considerable pressure due to the recent global sell-off, which has driven down nearly all markets, with significant declines seen in equities, bonds, and currencies. Additionally, the anticipated seasonal rise in palm oil production, combined with expectations of abundant global supplies of soybean, as well as weakness in energy prices, has further pressured edible oil prices.
- Nevertheless, Oil World, Strategie Grains, and other private analysts suggest a tighter supply-demand balance for the top four oils in 2024/25. The current harvest pressure and cautious consumer purchasing behavior are likely to be shortlived. Furthermore, palm oil production is unlikely to increase sufficiently in the near to medium term to offset the decline in exports edible oils. In 2024/25, the rise in soybean oil production will only partially compensate for the shortfall in rapeseed, sunflower, and palm oil supplies.
- Rapeseed and sunflower oils have already seen their price premiums widen over soybean oil, reflecting recent significant crop losses in rapeseed in Europe, canola in Canada, and sunflower in the Black Sea region.
- Farmer selling, biofuel policies, economic situation and developments in weather conditions and harvest outcomes in key regions are crucial factors to monitor.

A world of vegetable oils!



LIPIDOS SANTIGA, S.A. Ctra. B-141, Km. 4,3 - 08130 SANTA PERPETUA DE MOGODA (Barcelona) SPAIN Contact us:



Tel. +34 935 443 110- Fax +34 935 741 936 info@lipsa.es | www.lipsa.es

The content of this presentation is proprietary and confidential information of LIPIDOS SANTIGA, S.A. It is not intended to be distributed to any third party without the written consent of LIPIDOS SANTIGA, S.A.