

Market Report October 2024







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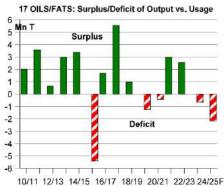
Vegetable Oils





1. Vegetable oils

Demand rationing is inevitable as a large vegetable oils deficit is shaping up 2024/2025



17 OILS & FATS	: World S	upply &	Demand	(MnT)	
	Forecast	Oct	ober/S	eptem	ber
	24/25F	23/24	22/23	21/22	20/21
Op'g stocks	34.73*	36.02	33.56	31.23	31.47
Production	263.39*	260.50*	254.13	245.02	241.34
Annual change	+1.1%	+2.5%	+3.7%	+1.5%	+1.1%
Imports	97.54*	97.70*	99.46	89.82	95.88
Exports	97.19*	98.34*	99.56	90.46	95.69
Consumption	265.57*	261.15*	251.57	242.05	241.77
Annual change	+1.7%	+3.8%	+3.9%	+0.1%	+0.7%
End'g stocks	32.90*	34.73*	36.02	33.56	31.23
Stocks/usage	12.4%	13.3%	14.3%	13.9%	12.9%

//11 12/13 14/15 16/17 18/19 20/21 22/23 24/25

Vegetable oils prices have strengthened in the past weeks as global production deficit is still expected for 2024/25 season.

Shortages in SFO and RSO will only be partly compensated by SBO and CPO.

Expected SFO and RSO production decline this season contributed to support prices in a context where **record soybean crushing won't be sufficient to offset the losses.**

Weather development also contributed to price strength in the vegetable oils complex lately as dryness is becoming more concerning in South America where soybean plantings are starting.

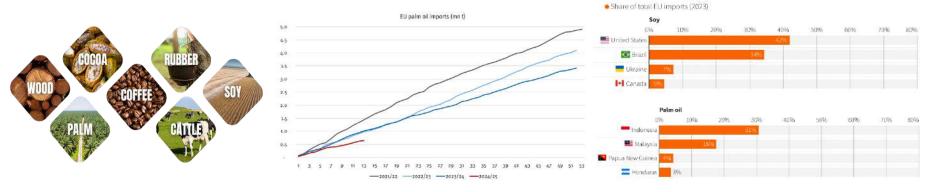
As for palm oil, it remains the price leader upward as stocks and supply are seen declining in Malaysia and Indonesia.



1. Vegetable oils

EUDR implementation, postponed?





Last week, the EU council has agreed to the commission's proposal to postponed the implementation of EUDR by one year and would therefore make the law applicable on December 30th, 2025.

The proposal still needs the approval of the European Parliament which is expected to vote on Nov 13-14. If EUDR is postponed, EU CPO/CPKO demand is likely to pick up in the coming months.



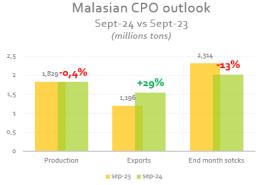


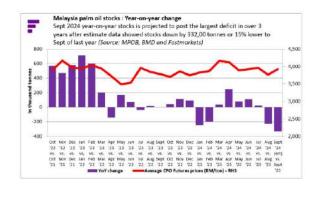


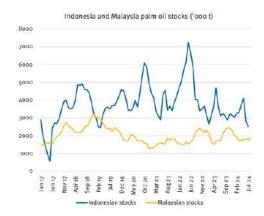
2. Palm oil market



Malaysia 🚔







MPOB September supply and demand estimates:

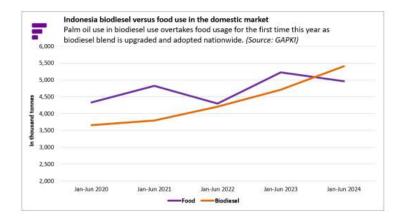
- **Production = 1,822 MnT down 3.8% vs. August**, marking the first decline in 3 months.
- End-month stock rose by 7% vs. August (2.014 MnT) marking the 2nd highest level of the year, after January.

Malaysian year-on-year stocks are estimated to reach 1.980 MnT as of end September, down 14% vs. last year's level.

This would mark the widest deficit in over 3 years.



2. Palm oil market



Indonesian CPO production hits a 2 year-low in July (3.62 MnT), 2% lower than June and a drop of 17% vs. July last year. This brings CPO production down 6% for the first 7 month on the year.

■ jul-23 ■ jul-24

Dry weather conditions brought by El Niño in late 2023 coupled with ongoing replanting activities have led to an overall drop in production.

Indonesian CPO use in biodiesel outpaced food sector consumption in the first 6 months of the year.

This overtake on food consumption first took place in 2023 when the government raised its mandate to B35.





2. Palm oil market

Palm oil remains the price leader

PALM OIL: World Supply & Demand Balance (Mn T) October/September										
Op'g stocks	24/25F	23/24 14.91	22/23	21/22 12.52	<u>20/21</u> 12.81					
and the same										
Production	83.08*	80.80*	81.68	77.59	76.54					
Indonesia	48.47*	46.60*	48.60	45.63	45.76					
Malaysia	19.31*	19.72*	18.39	18.15	17.86					
Oth. c'tries	15.30*	14.48*	14.70	13.81	12.92					
Imports	50.45*	49.09*	53.30	47.56	51.64					
EU-27	5.10*	5.28*	6.42	6.62	7.49					
China, P.R.	5.70*	5.60*	6.91	4.83	7.02					
India	9.80*	9.44*	10.26	8.28	8.78					
Exports	50.26*	49.27*	53.56	47.85	51.59					
C.&S.Amer.(a)	2.10*	1.86*	2.21	2.19	2.17					
Indonesia	26.93*	25.62*	30.66	25.02	29.25					
Malaysia	15.80*	16.44*	15.38	15.54	15.88					
Oth. c'tries	5.43*	5.35*	5.31	5.10	4.29					
Consumption	83.70*	82.04*	81.16	75.17	76.88					
EU-27	4.98*	5.28*	6.24*	6.55	7.46					
China, P.R.	5.72*	5.86*	6.46*	5.35	6.62					
India	10.47*	10.09*	9.65*	8.43	8.69					
Indonesia	21.71*	21.00*	19.70*	18.37	17.06					
End'g stocks	13.06*	13.50*	14.91	14.65	12.52					
Stocks/usage	15.6%	16.5%	18.4%	19.5%	16.3%					
(a) Guatemala, Honduras, Colombia, Costa Rica, Ecuador.										

Further price increase lately reflects the current global tightness shaping up the coming months.

CPO prices have maintained a premium over other relative vegetable oils for an unusually long period of 9 months.

Lower than expected production, reduced exports supplies and declining global stocks are bringing support to futures but also physical prices.

Indonesian production could recover from October 2024 and continue to rise in 2025; however, supplies won't be sufficient in a context where both global demand and domestic biodiesel consumption are expected to rise.







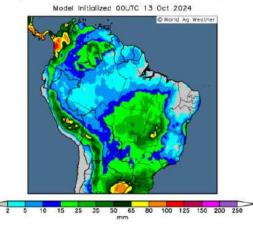
3. Soybean oil market

Plantings are delayed in Brazil



BRAZIL : SI	upply &	Demand	of Soybea	ns (Mn 1	(1					
January / August Sept/Dec										
	2025F	2024	2023	2024F	2023					
Op.stocks .	4.20*	5.60*	4.30*	36.72*	44.80*					
Crop	164.00*	153.00*	160.20*	-						
Imports	.10*	.80*	.10	.01*	.01					
Exports	85.00*	83.44	80.85	13.86*	21.02					
Crushings .	39.20*	37.07*	36.89	17.73*	17.27					
Other use	2.20*	2.17*	2.06*	1.03*	.98*					
End. stocks	41.90*	36.72*	44.80*	4.20*	5.60*					

GEFS Precipitation Forecast: Ensemble Median Days 1-7: 00UTC 14 Oct 2024 - 00UTC 21 Oct 2024



Weather conditions are not ideal for the start of the season in Brazil even if recent rains brought some relief. Planting are 2-3 weeks delayed.

It is still early in the season and there is time to catch up, but additional rains will be required. **Brazilian soybean crop is still forecast to reach 164 MnT** (Oil World) +11 MnT vs. last season.

Soil moisture has improved in Argentina and plantings will start soon.

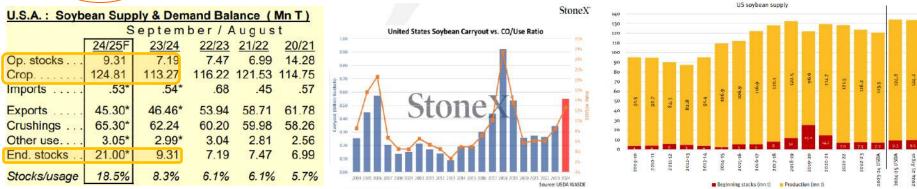
The Buenos Aires Cereals exchange estimated Argentinian **2025 crop to reach 52 MnT** compared with 50 MnT in 2024.



3. Soybean oil market



US: Comfortable balance for 2025



Record crop is still expected in US thanks to an increase of 5% of the area. **Production is expected to reach 124.8 MnT**, which is **+11,5 MnT from last year**.

Also, **US beginning stocks are at a 4-year high** bringing total US soybean supplies to a record 134.1 MnT this season (+13.7 MnT vs. last season.)



3. Soybean oil market



SBO remains competitive

	SOYBEAN OIL: World Supply & Demand (Mn T)											
	October/September											
		24/25F	23/24	22/23	21/22	20/21						
	Opening stocks	6.74*	6.56	6.34	6.67	6.38						
	Production	65.99*	62.90*	59.43	59.92	59.50						
	Thereof: U.S.A	12.88*	12.29*	11.90	11.86	11.35						
	Argentina	8.12*	7.18*	5.88	7.55	7.94						
	Brazil	11.39*	10.94*	10.57	9.95	9.47						
1	Imports	12.73*	12.01	12.00	13.02	13.10						
	Thereof: India	3.85*	3.25*	3.97	4.23	3.24						
	China	.45*	.63*	.41	.29	1.23						
	Exports	12.66*	12.19*	11.97	13.05	13.29						
	Thereof: U.S.A	.23*	.31*	.17	.81	.79						
	Argentina	6.20*	5.60*	4.39	5.07	6.27						
	Brazil	1.30*	1.39*	2.69	2.41	1.27						
	Disappearance	66.01*	62.54*	59.25	60.23	59.01						
	Ending stocks	6.80*	6.74*	6.56	6.34	6.67						
	Stocks/usage (a)	10.3%	10.8%	11.1%	10.5%	11.3%						
	(a) Stocks in % of annu	al usage.										

Price competitiveness has improved on the world market. Argentinian export prices widened their discount vs. Indonesian CPO contrasting with a usual premium during the past 10 seasons.

Global production is expected to reach a record of 66 MnT in Oct/Sept 2024/25, up 2.7 MnT vs. previous season.

Consumer's dependance on SBO is most likely to be higher this season to cover deficit in other vegetable oils.

However, it remains to be seen to what extend SBO will be able to fulfill additional demand as **uptrend domestic consumption is expected in key producing and exporting countries.**







Deterioration in production prospects

Black Sea Region

Very dry in most of Russia, Ukraine and Bulgaria during first half of September and latest crop reports show sizably lower yields.

Argentina

Production prospect have deteriorated. Central and Northern parts are suffering dry and hot conditions. **The planting window** will soon be over in the northern areas where intentions won't be fully carried out.

World production is now estimated at 55 MnT, a 4-year low and 3.8 MnT below last year's level.

On top of this production shortage, **reduced carryover stocks at the start of the season will further pronounce the inevitable decline in crushing.**

SUNSEED: World Supply & Demand (Mn T)									
	24/25F	23/24	22/23	21/22					
Open'g stocks	4.36*	6.45	7.95	2.88					
Production	53.71*	58.82	56.03	58.31					
EU-27	9.19*	9.87	9.52	10.39					
Russia (a)	16.20*	18.60*	17.10*	15.66					
Ukraine	12.70*	14.90*	12.68*	16.90*					
Rep. of S. Africa	.86*	.64	.72	.85					
U.S.A	.74*	1.03	1.27	.86					
Argentina	3.70*	3.55*	4.13*	3.36*					
Türkiye	1.35*	1.28*	1.73*	1.75*					
Total supplies	58.07*	65.27	63.98	61.19					
Crush (Sept/Aug)	50.40*	55.47*	52.04	47.84					
Other use	5.19*	5.44*	5.49	5.40					
End'g stocks	2.48*	4.36*	6.45	7.95					
EU-27 (July 31)	.66*	1.05*	1.37	1.45					
Russia (Aug 31)	.35*	1.48*	2.00*	1.33*					
Ukraine (Aug 31)	.06*	.13*	.64*	3.18*					
Argentina (Sep 30)	704	.76*	1.01*	.75*					
ragonana (cop oo)	.72*	.10	1.01	.15					
Other countries	.69*	.94*	1.43*	1.24*					

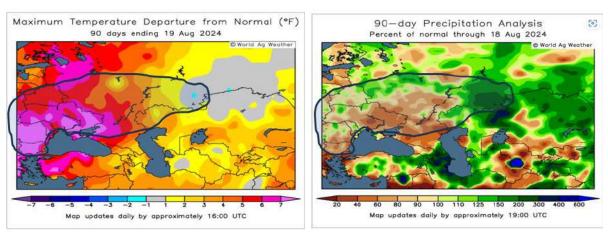
(a) Included are the currently occupied regions in the Ukraine





SUNSEED : Downtrend in World Production (Mn T)										
	Aug27	Jly19	Jun21							
	24/25F	24/25F	24/25F	23/24	22/23					
Russia (a)	17.30*	17.30*	17.50*	18.40*	17.10*					
Ukraine	13.40*	13.60*	14.20*	14.90*	12.68*					
Kazakhstan	1.40*	1.42*	1.36*	1.24	1.30					
Romania	2.10*	2.35*	2.90*	2.22*	2.31*					
Bulgaria	1.65*	1.95*	2.20*	1.67*	2.14					
France	1.85	2.07*	2.07*	2.06	1.80					
Hungary	1.88*	1.88*	1.86*	1.96	1.29					
Spain	.90*	.88*	.86*	.79*	.79					
Other EU	1.21*	1.22*	1.23*	1.16	1.19					
Argentina	3.90*	4.15*	4.25*	3.55*	4.13*					
Other countries .	10.73*	11.22*	11.46*	10.67	11.29					
World	56.32*	58.04*	59.89*	58.62	56.02					

Possible further downward revision



Due to adverse weather, mainly in the Black Sea region between June and August **at least 3,6 MnT have been lost**. **Total Black Sea region production could suffer additional downward revisions**.

The sunflower crops have suffered heat wave and dryness in Russia, Ukraine and East Europe over more than a month and a half.

In Ukraine as in Eastern Europe, the situation remains complicated, with heat and dryness which could therefore not only impact yields but also the oil content.

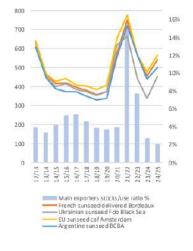


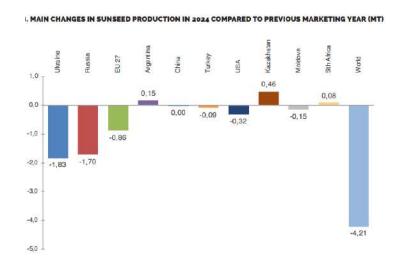


Global production is expected to be the lowest in the last 4-years

RUSSIA : Sui	nseed Su	noly & F)emand	(Mn T)		UKRAINE : Sun	seed S	Supply 8	Deman	d (Mn]	r)
		eptem					Se	eptem	ber/A	ugust	
	24/25F		22/23	21/22	20/21	24	1/25F	23/24	22/23	21/22	20/21
Op. stocks	1.48*	2.00*	1.33*	.15*	.39*		.13*	.64*	3.18*	.25*	.15*
Crop	16.20*	18.60*	17.10*	15.66	13.37	Crop 12	2.70*	14.90*	12.68*	16.90*	13.90*
Imports	.05*	.06*	.08*	.07*	.07	Imports	.02*	.02*	.03	.02	.02
Exports	.33*	.36*	.26*	.28*	.56	Exports	.11*	.31	1.86	1.61	.19
Crushinas	16.50*	18.24*	15.68*	13.73*	12.64*	Crushings 1	2.54*	14.97*	13.24*	12.14"	13.45*
Other use.	.55*	.58*	.57*	.55*	.49*	Other use	.14*	.15*	.15*	.24*	.18*
End. stocks .	.35*	1.48*	2.00*	1.33*	.15*	End Stocks	.06*	.13*	.64*	3.18*	.25*

2.2. STOCKS-TO-USES RATIO FOR SUNSEED AND WORLD PRICE (\$/T)





- **RUSSIA: About 50% of the harvest is** done in the southern parts with catastrophic results. Central parts show very reduce yields vs previous campaign. Eastern parts are showing better results. Production is expected to be down 10% vs. record 2023 harvest.
- **UKRAINE:** Harvest work have made good progress last week and is well ahead of last year, but yields are disappointing. Production is expected 13% down vs. the 2019-2023 average.
- EU: Production has also been revised downward and is now predicted to drop 9% vs. last year. Yields are catastrophic in Bulgaria and Romania reported among the lowest in the last 15 years with a very low oil content.



SFO Prices Will Remain Firm

SFO demand rationing will be inevitable during the 2024-2025 campaign because of a global sunflower seed production shortage.

SFO production is expected at a 3-years low during Oct/Sept 2024/2025.

Prices could stay relatively high as globally tight supply are expected for next campaign with disappointing production principally in the Black Sea region, but also in Europe.

SUNFLOWER OIL : World Supply & Demand (Mn T) October/September									
Opening stocks	<u>24/25</u> F	<u>23/24</u> 4.61							
Production	21.20*	23.58	22.07	20.47	18.97				
Thereof: EU-27	3.65*	3.95*	4.03	4.15	3.37				
Russia	7.07*	7.91*	6.83*	5.98*	5.27*				
Ukraine	5.33*	6.47*	5.66*	5.33*	5.64				
Argentina	1.56*	1.62*	1.61	1.46	1.28				
Imports	13.81*	15.83	14.19	11.23	11.39				
Thereof: EU-27.	3.29*	3.20*	2.56	2.34	1.72				
China, PR	.90*	1.19*	1.55	.51	1.64				
India	2.85*	3.56*	2.99	1.96	1.96				
Türkiye	1.10*	1.16*	1.26	1.07	.72				
Exports	13.68*	15.99	13.92	11.41	11.33				
Thereof: EU-27	.90*	1.03*	1.20	.85	.67				
Russia	4.64*	5.34*	4.28*	3.19*	3.23				
Ukraine	5.11*	6.21*	5.45	4.72	5.25				
Argentina	1.06*	1.17*	.95	.89	.80				
Türkiye	.54*	.74*	.71	.57	.50				
Disappearance.	22.46*	23.63*	21.23	19.24	19.45				
Ending stocks .	3.27*	4.40*	4.61	3.50	2.46				



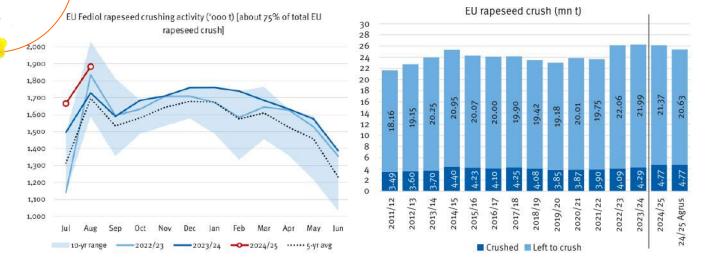
Rapeseed oil market







Rapeseed shortage most likely to curb EU crushing in 2024/25



New-crop supplies, currently large EU rapeseed imports, weakness in Canadian canola futures and high rapeseed meal prices have supported the crushing activities in EU in the first month of the 2024/25 season.

Record EU rapeseed crushing in July/August apparently exceeded domestic demand and **kept EU RSO price under pressure.** However **current pace is not sustainable** considering almost 3MnT decline in EU production combined with lower carried stocks.



5. Rapeseed oil market

Price pressure is not sustainable

Annual Change (Mn T)

RAPE OIL: World Production & Usage



Global RSO output are seen declining by 1.3 MnT in October/September 2024/2025. Therefore, demand rationing will be inevitable.

Even thought RSO production stayed relatively high in July/September, **tightening global rapeseed supply** (principally in EU) will most likely reduce global crushing bringing support to RSO prices. Independent strength vs. other vegetable oils is most likely to occur.



Conclusions





6. Vegetable oils market: Conclusions



- Vegetable oils prices have been on an upward trend lately, reacting to higher crude oil futures as market fears Middle East conflict disrupt global crude flow. Tightening supplies of SFO and RSO, reduced stocks of CPO. Concerning weather conditions in South America and in the Black Sea region have also brought support to prices.
- **PALM OIL:** Declining global stocks and lower export supplies are bringing support to prices. Global tight supply in RSO and SFO will shift demand to CPO. Indonesian domestic consumption is most likely to be up if B40 is implemented.
- SOYBEAN OIL: Record US yield/production/supply are most likely to maintain pressure on prices. However, weather developments in South America will be monitored closely in a context where market will face shortage in RSO and SFO.
- **SUNFLOWER OIL:** Even if the harvest works are underway, farmers are being reserved sellers as uncertainties remains regarding crop sizes. Prices are most likely to stay high as a global shortage of sunflower seed is shaping up the next campaign.
- **RAPESEED OIL:** Prices have started to react to the global shortage predicted for 2024/25 season. Tightening supplies of rapeseed (primarily in EU) are likely to keep global crushing reduced and support prices.

A world of vegetable oils!



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